# Educational sheet 10

## **COLLECTIVE MODELS**













#### **Educational sheet 10** Collective models

How can local repair initiatives, such as Repair Cafés, reuse centres, and time-limited project activities by organisations be upgraded into **sustainable**, **stable**, **professional collective models with economic potential** that serve the public interest and **go beyond the model of volunteering** and **project funding**?





## What could follow the REPper project?

Establishment of a **national network** of repair hubs.

### **COLLECTIVE REPAIR CENTRE (MODEL)**

LEGAL FORM

**REVENUE** 

**SOURCES** 

It describes how the centre is legally registered and defines its responsibilities, ownership, taxes, and management.

An association, cooperative, institute, or limited liability company, possibly in combination with social enterprise status.

The broader organisational and administrative framework for cooperation within the chosen legal form may be a **public-private form** (involving municipalities or companies).

- o repair services (commercial customers, households, B2B).
- o Workshops and courses (training (CPI, VET, communities).
- o Sale of refurbished products (social enterprise).
- o Green public procurement (GPP) (furniture, ICT, white goods).
- o Public grants (calls for development, not regular operations).
- o Membership fees/cooperative shares (individuals, companies).
- $\circ$  Donations (including crowdfunding).
- o Collective investments.
- Sponsorships (e.g., manufacturers; return models in warranty, partnerships with brands).



#### **KEY ELEMENTS FOR SUCCESS**

- A clear vision and a coordinated team.
- Regular communication.
- A legal form that enables revenue generation.
- Investment of revenue.
- Professional management by a coordinator.
- Impact measurment (effects on waste, employment, knowledge).

INITIAL STEPS

- 1. Establishment of a core group: at least 3–5 stakeholders; preparation of a shared vision and role from the perspective of impact; appointment of a leader.
- 2. Space selection and logistics establishment: e.g., municipal premises, libraries, reuse centres.
- 3. Business model preparation: describe how the centre operates and creates value (SWOT analysis of existing initiatives that are not working; define value, customers, income, and expenses (space, basic equipment, working hours, promotion, etc.); creating of a consulting, training, and mentoring model (with VET partners)).
- 4. Phased transition design: Phase 1: testing services on weekends. Phase 2: expanding services, inclusion of GPP. Phase 3: inclusion of other institutions.









